

# Want to Love Your Career?

# ▶ Try Insurance.

What if there was an industry where you could

**MAKE A CAREER** out of doing **WHAT YOU LOVE?**

Whether you are a **tech savvy people-person** or a **self-motivated entrepreneur**,

**THERE IS A CAREER FOR YOU IN INSURANCE.**



Insurance is  
**stable.**

Insurance is here to stay. The U.S. Bureau of Labor Statistics forecasts more than 200,000 insurance industry job openings by 2020.



Insurance is  
**lucrative.**

Set goals and achieve them—then reap the financial rewards. You have the power to advance your career.



Insurance is  
full of  
**opportunity.**

Embrace professional development and you can lead a team or even run your own firm.



Insurance is  
**flexible.**

You want a well-rounded life? In insurance, if you work hard, you can play hard, too!



Insurance is  
**everywhere.**

Many independent insurance agents become experts and specialize in a certain types of insurance. Horses, boats, art, movie sets, musicians, technology—every industry needs insurance experts. Whatever your passion, you can create a career in insurance protecting it.

**THE BEST PART? INSURANCE MATTERS.**

Insurance professionals make a career out of protecting their community and helping people in times of need. If you want make a difference, an insurance career is right for you.



# WHAT INSURANCE CAREER ▶▶▶▶▶▶▶▶▶▶▶▶▶▶▶▶ IS RIGHT FOR YOU?

## SALES AND MARKETING:

Turn your people skills into a rewarding career. Be an insurance producer or a company representative.

## CUSTOMER SERVICE:

Want to be on the front lines of an agency? A position as an account executive or a CSR may be a fit!

## ANALYTICS:

Turn your love for math and numbers into a career as an actuary. Crunch numbers and determine the probability of risks.

## FINANCE:

A successful and rewarding career is within reach when you put your financial prowess to work in the insurance industry.

## CLAIMS ADJUSTER:

When disaster or accident strikes, a claims adjuster is on the scene to determine the cost of the damage.

## RISK ANALYSIS:

Like to solve puzzles and analyze data? Underwriters determine which clients get what coverage and how much it costs.

## ENGINEERING:

Safety is key and understanding engineering basics is important for loss control representatives and risk managers.

## TECHNOLOGY:

Technology keeps the insurance industry ticking and there are a wealth of career opportunities for tech-savvy professionals.

## MANAGEMENT:

Got a knack for leadership? Love being part of a team? A career in management may be part of your insurance journey.

## COMMUNICATIONS:

Writing, media relations, graphics social media, advertising—if your passion is communications, the insurance industry needs you.

## OFFICE ADMINISTRATION:

An insurance agency or company has a lot of moving parts and a job in administration keeps things on track.

Visit [learninsurance.org](http://learninsurance.org) to explore career paths, take a free personality profile and apply for entry-level positions.

